

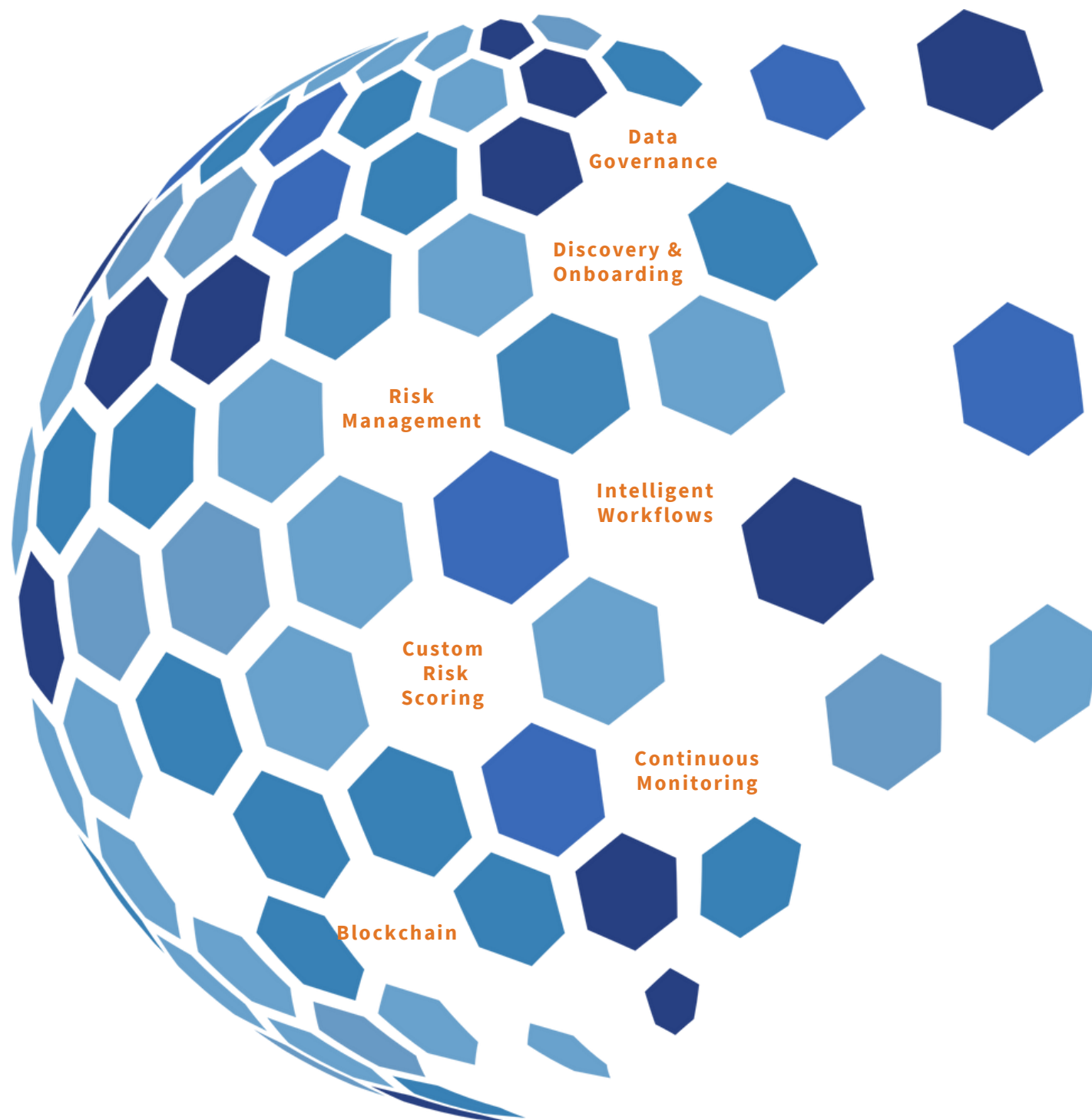


**Trust
Your
Supplier**



Using Trust Your Supplier (TYS) to Manage Partnerships & Data

2023



Supplier visibility for agile, resilient, and strategic supplier management

Trust Your Supplier (TYS) is an **innovative supplier network solution** to drive insights and efficiencies to supplier and risk management.

TYS supports large enterprises that are managing a broad, complex base of suppliers and **driving transformative business change in risk management & compliance.**



Create Trust

We build trust among customers and suppliers by providing them with access to information that they need to make informed decisions.



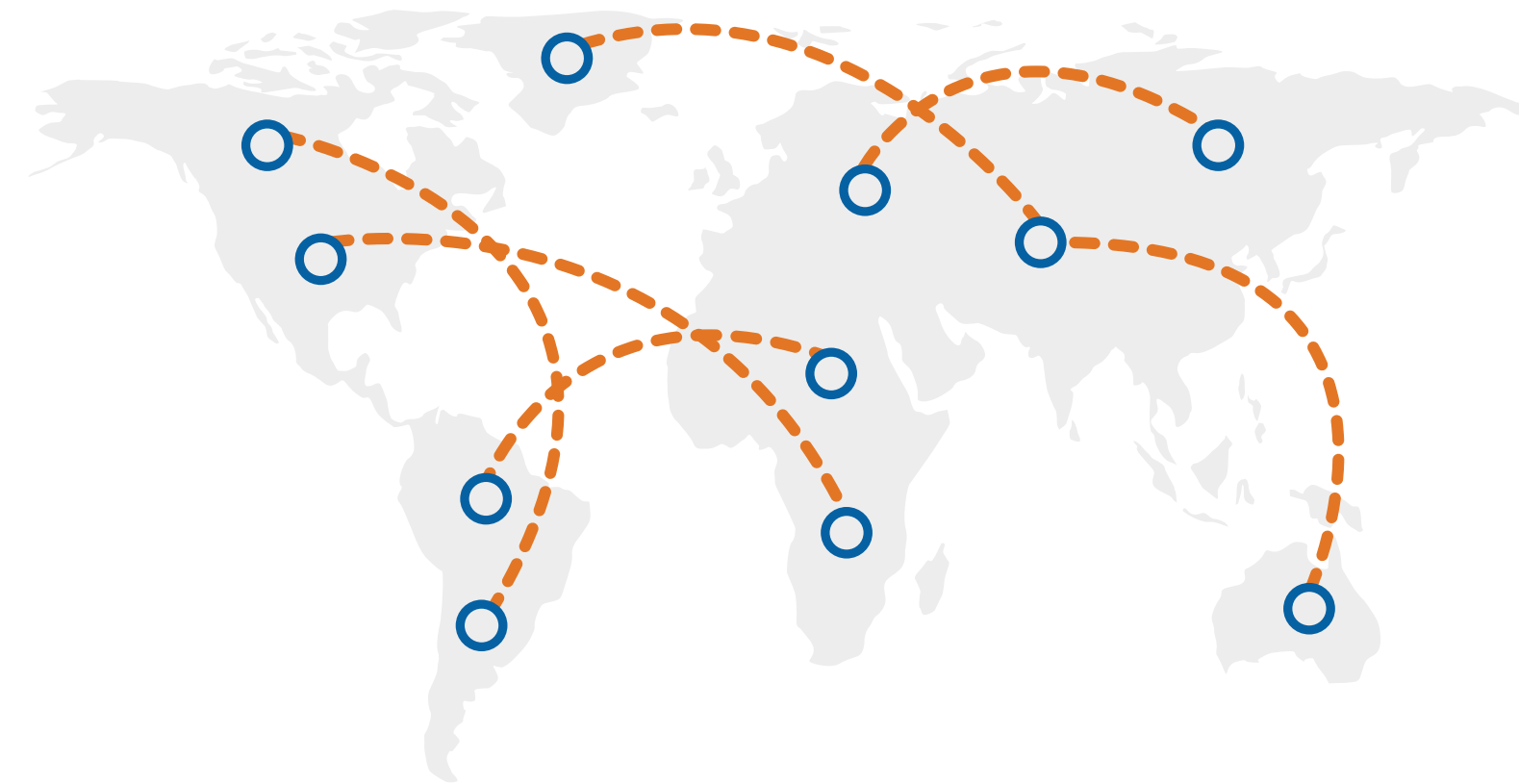
Create Value

We recognize the importance of working together to achieve common goals and collaborate internally and externally to find innovative solutions and create value for all parties.



Innovative Partnerships

We partner with world-class risk data providers to bring data that, along with TYS automation & reporting, can inform operational management of purpose-driven initiatives.



Our **vision** is to be the world's most trusted source of supplier information.

Our **mission** is to provide tools, data, and thought leadership for organizations to efficiently partner with trusted suppliers, mitigate risk, and ensure compliance.

Addressing Supplier Risk Challenges



Risk & Compliance

Leadership challenged by compliance objectives **they don't know how to address**

Accountability for risk & compliance **is fractionally spread across today's enterprise**

Polycrisis is real, elevating risks to the enterprise

Cost – 4.2% EBITDA lost due to supplier related disruptions (McKinsey)

Tools & Data

Customers want **integration of their risk data & supplier management tools**

Customers have numerous redundant tools **and multiple versions of the truth**

Few have the tools & data driving insights to **prevent damage to their company**

Existing P2P & ERP are incomplete solutions

Supplier Management

Supplier's escalating administrative burden to maintain & share their data

Enterprise's lack automation to manage supplier risk across their vast supplier base

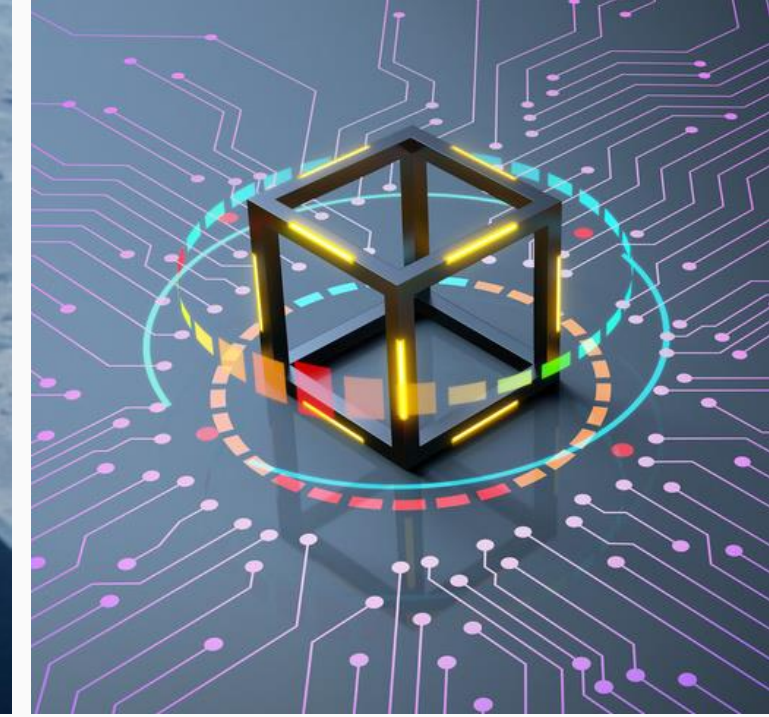
Poor vendor master data quality is a universal issue

The global risk landscape is rapidly changing, and enterprises cannot scale.

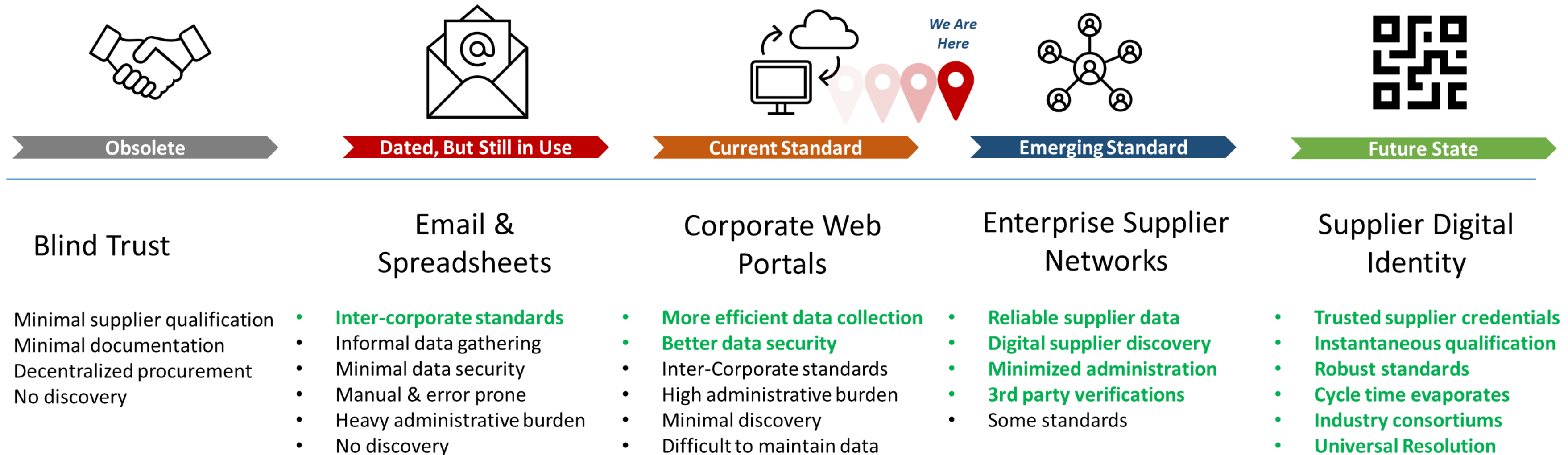
Trust Your Supplier

DISRUPTIVE INNOVATION PREPARING YOU FOR THE FUTURE & THE UNKNOWN

- Blockchain Networks of Networks & Token Economies
- Corporate Social Responsibility
- Cyber Risk Monitoring
- Diversity, Equity, & Inclusion
- ESG / Compliance
- Reputational Risk And Resilience
- Regulatory Triggers
- Risk Event Monitoring
- Supply Chain Disruptions



Evolution of Supplier Management Platforms



A universally consumable digital supplier identity will create unprecedented supplier trust...and a single version of the truth.

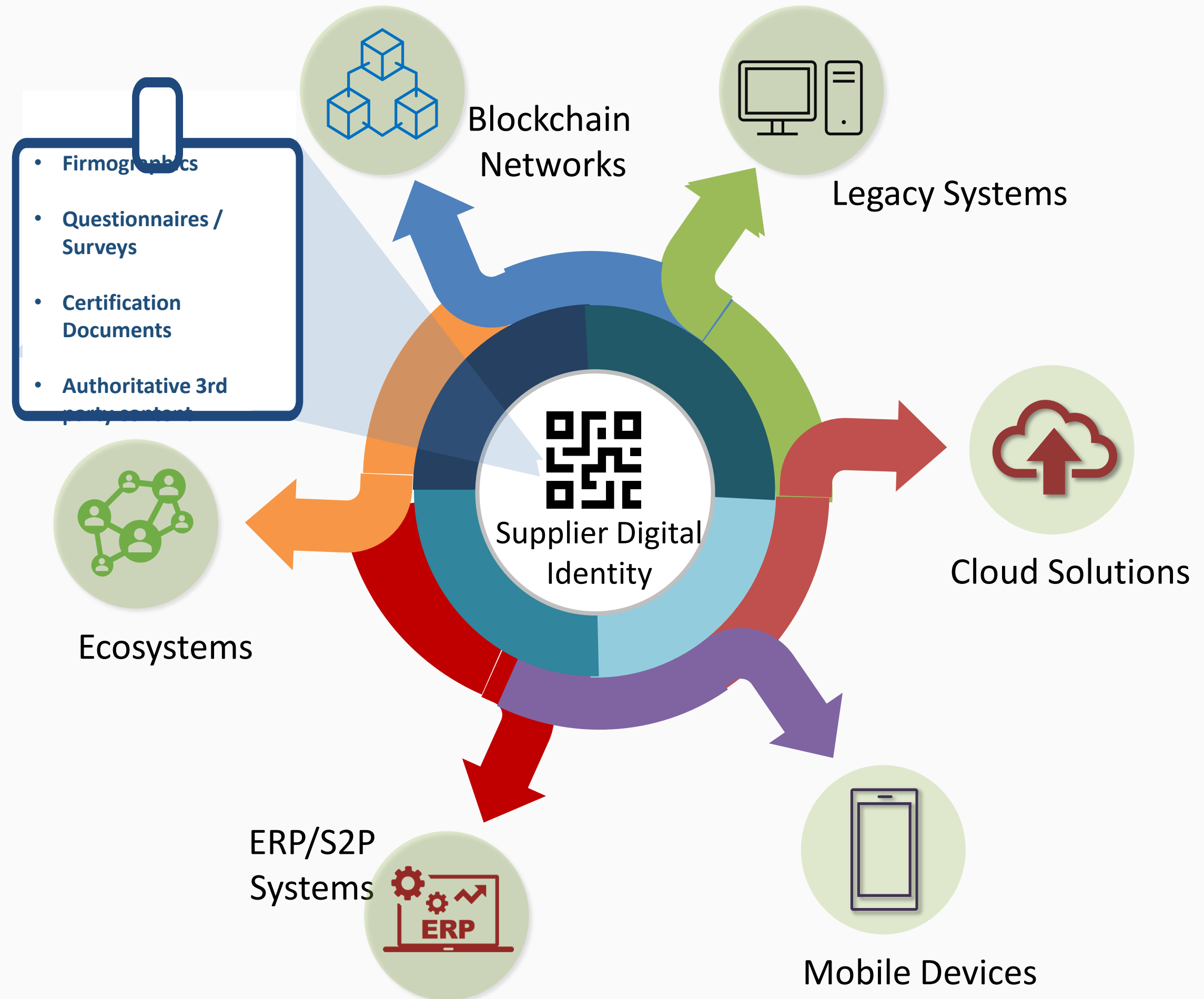
The TYS Supplier Digital Identity

Sharable, resolvable identity that can be used the world over **with any system, device, or ecosystem**

Contains supplier **firmographics, questionnaires/surveys, certifications, and authoritative 3rd party content**

Sovereign, owned & managed by the supplier

Is adherent to rules & standards, **bringing efficiency and trust to the relationship**



TYS Consumable Supplier Digital Identity



Provides Immediate Benefits

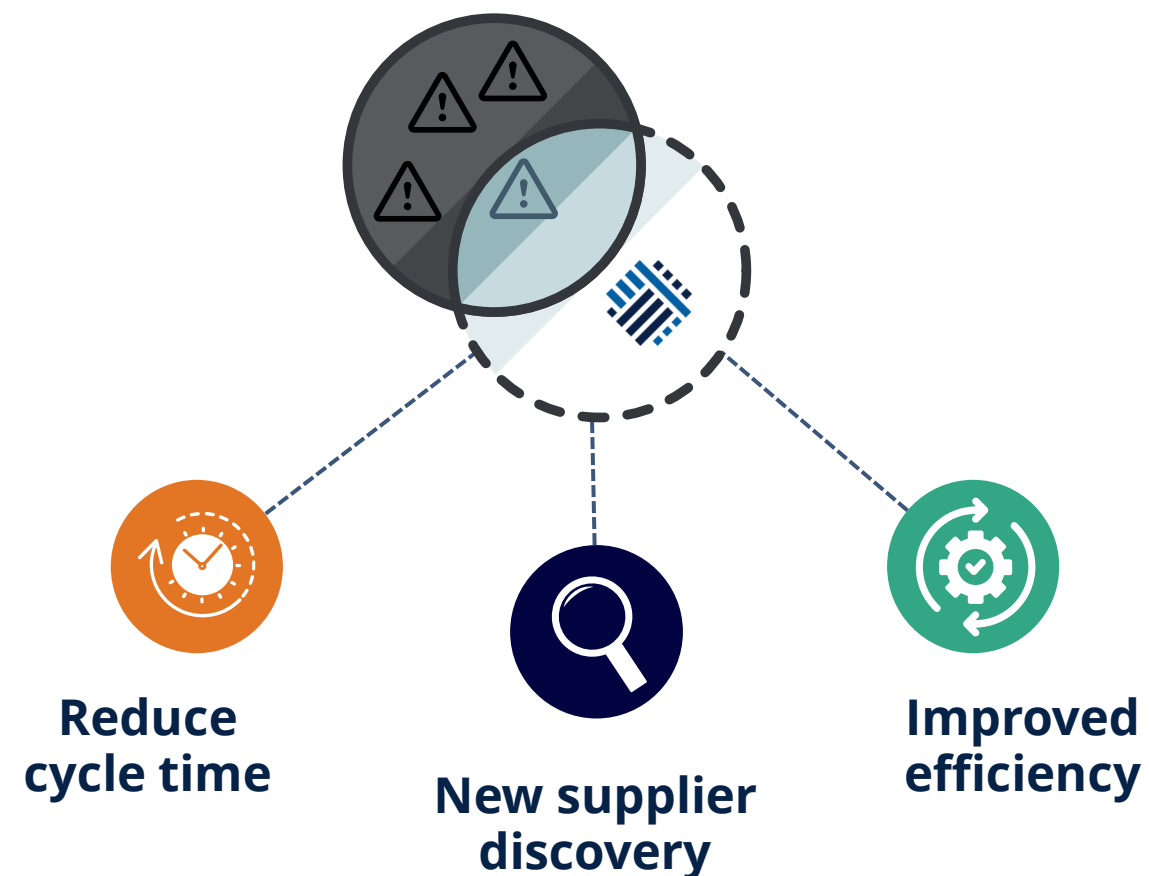
Discover **trusted** suppliers

Risk profile of your **entire** supplier base

Reduce cycle time

Monitor changes in supplier risk

Visibility to reduce risk



Answers the Questions

Who am I doing business with?

Can their data **be trusted?**

Are they acting **responsibly?**

Are they **reputable?**

Are they **sustainable?**

Do I know if I am at risk?

Network Solution for Supplier Life Cycle & Risk Mgmt Trust Your Supplier



Who Benefits?

Chief Procurement Officers

- Overall responsibility for corporate procurement
- Interest in more efficient discovery & qualification of trusted suppliers, more effective SIM, and simplified onboarding
- Real-time access to supplier info

Risk & Compliance Officers

- Responsible for corporate-wide risk management
- Interest in increased visibility & effective management of supplier risk & ongoing compliance monitoring



Auditors

- Time-stamped record of all transactions that have taken place between parties

VP of Supply Chain

- Faster identification of supplier risk to reduce impact on supply chain
- Interest in cost reduction, process efficiency, digital transformation

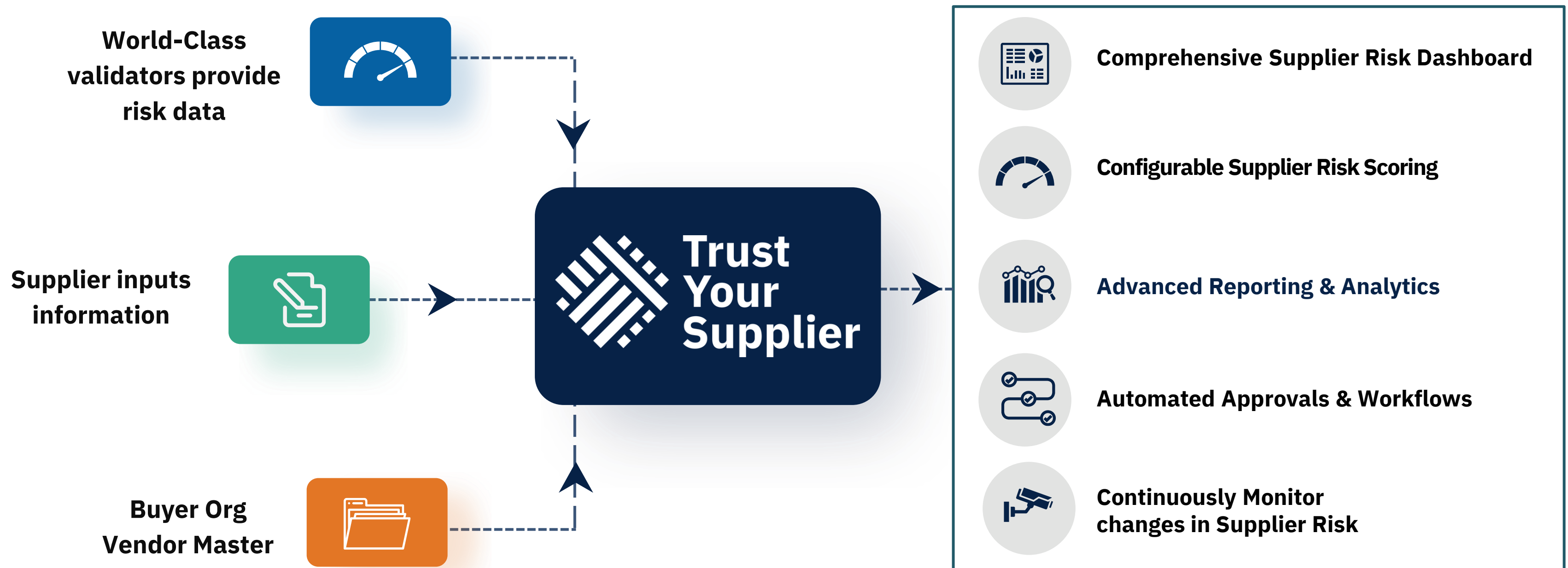
Suppliers

- Reduces time to onboard
- Eliminates redundant work to maintain their profile
- Reduces operations cost to provide updates to buyers
- Improves discoverability & reduces barriers to entry

Executive Corporate Responsibility

- Ensuring business partners are compliant and acting responsibly

Comprehensive Network of Suppliers



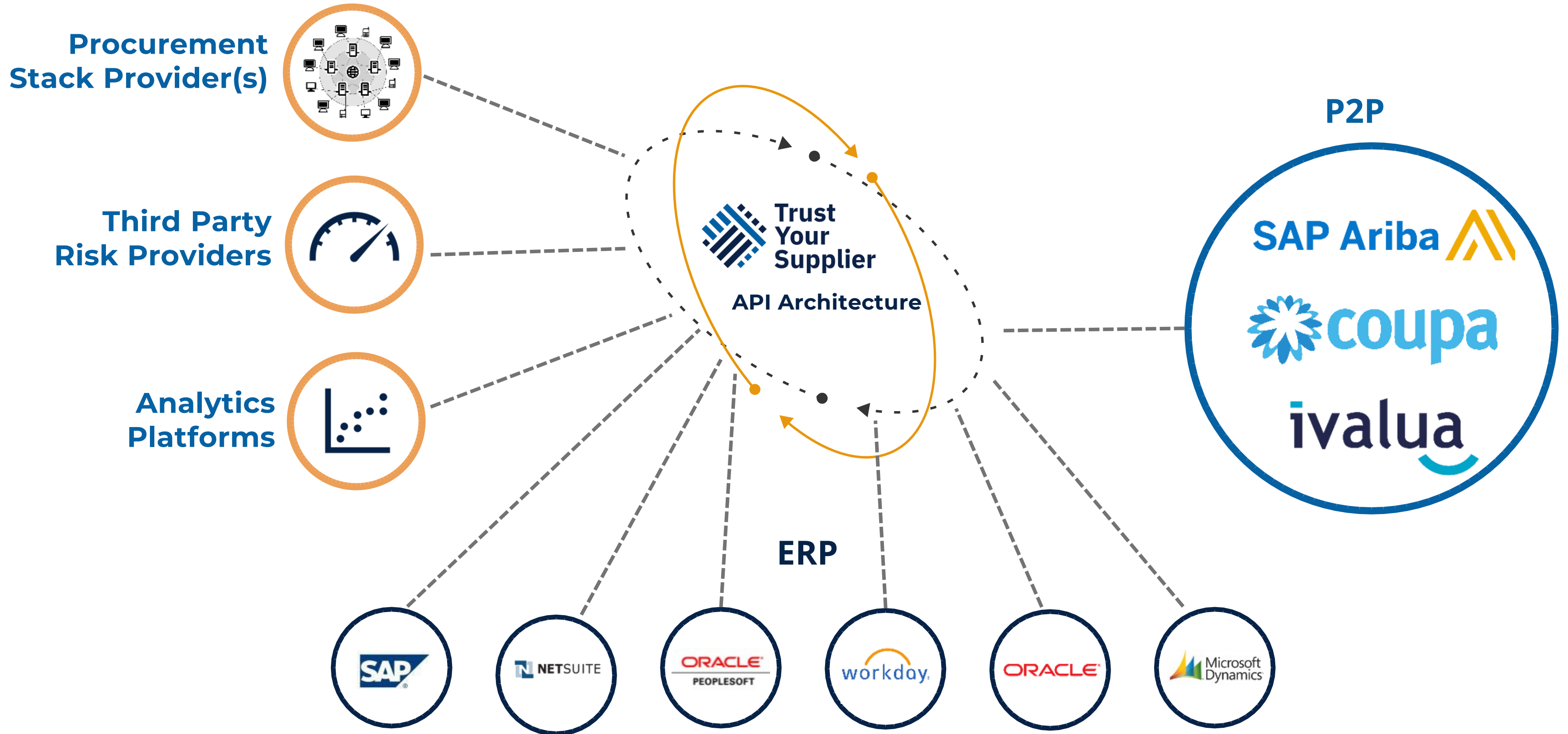
The *Only* Supplier Network on Blockchain

Trust Your Supplier is built on blockchain technology to support trust, data security, and traceability of all interactions.

- **Immutability**
- **Decentralized**
- **Enhanced Security & Privacy**
- **Distributed Ledgers**
- **Consensus**
- **Smart Contracts**

- Corruption Free
- Resiliency
- Individual Control of Data
- Reduced Breakdowns
- No Third-Party
- Zero Scams
- Greater Transparency
- Hacker-proof
- Tamper-proof
- Ownership of Verification & Instant Traceability
- Impartial
- Active participation of network participants
- Increased Efficiency and Speed - Quick Response & Faster Settlement
- Automation
- Reduced Costs

Supplier Data & Integrations



Thank you for attending!

