



DLT LABS™

Information you can trust.

Walmart Canada Solution & Results

DL Freight / Walmart Canada Use case

ANY SHIPPER / ANY INDUSTRY

RETAIL
MANUFACTURING
PHARMACY
GROCERY
BOTTLING
CONSUMER SERVICES
TRANSPORTATION
MATERIALS

DL FREIGHTTM

>50% OF CANADIAN CARRIERS

J.B. HUNT
TRANSX
GROUP OF COMPANIES
DAY & ROSS
CN
Bison
TRANSPORT
Besner
C.H. ROBINSON
VersaCold
LOGISTICS SERVICES
OCEAN^X
ARMOUR
TRANSPORTATION SYSTEMS
PRIDE
ENTERPRISES
TITANIUM
Transportation Group Inc.

IOT / GPS MESSAGES

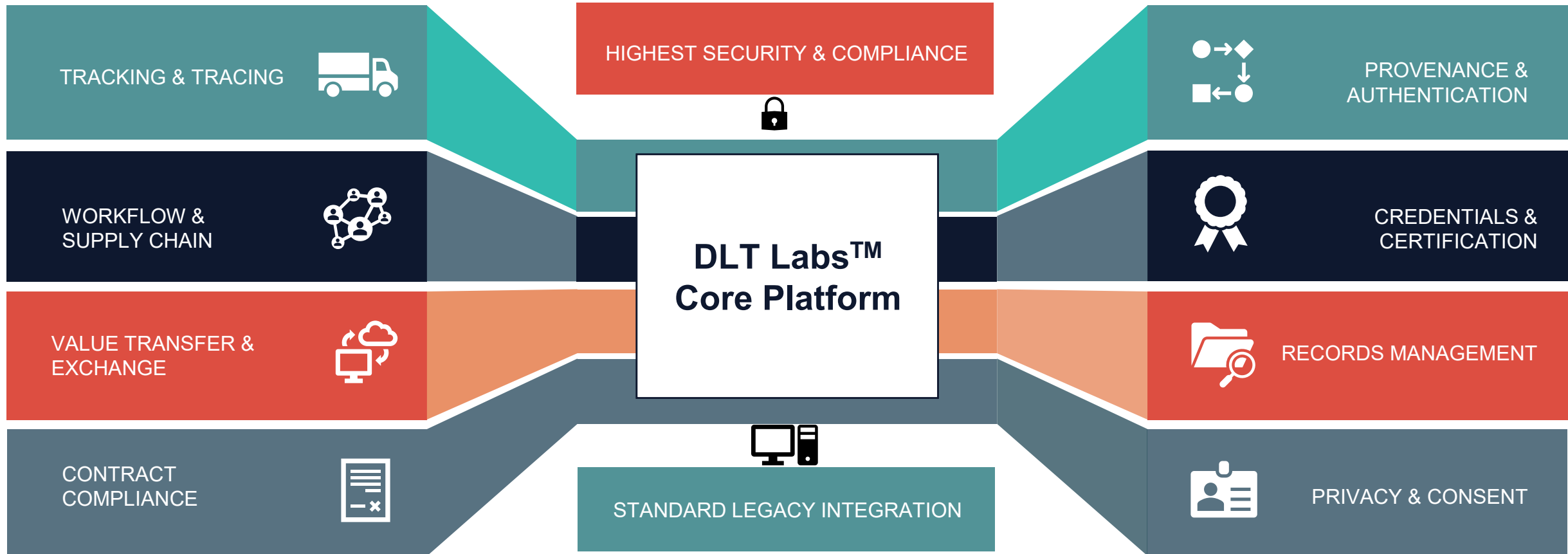
MODES
TRUCK
TRAIN
SHIP
DATA POINTS (200+)
Time Stamps
Destination
GPS Data
Shipment Info
Temperature
Contract Details

LEGACY INTEGRATION (TMS / ERP)

Transportation Management Systems
BLU JAY SOLUTIONS
ORACLE
KUEBIX
Freight IntelligenceTM
TMW
A TRIMBLE COMPANY
Manhattan Associates
BlueYonder
CTSI
SAP
MERCURY GATE
Princeton TMX
TRANSPLACE
C.H. ROBINSON

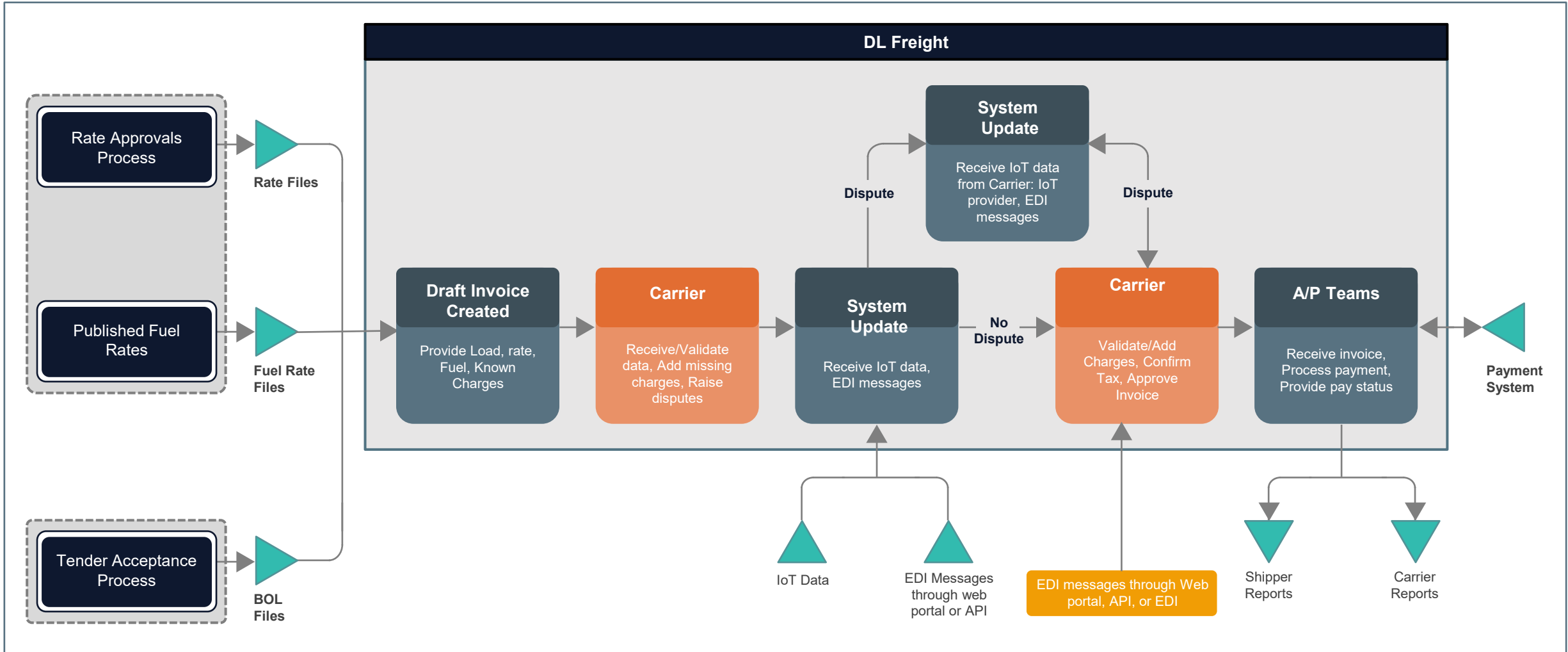
TURN-KEY PLATFORM

Infinite number of configurable functions



The DLT platform is the world's first enterprise-grade and rapidly configurable distributed ledger platform.

DL FREIGHT PAYMENT PROCESS



Demo

Results and Business Value

BEFORE



Finance reviewed/approved each invoice; Freight reconciliation BPO costs



70% disputes; Long and overcomplicated rate approval process



Damaged goodwill, overpayments/delayed payments; Financing risky and not offered



No transparency, disparate information sources, no uniformity (70 carriers)



Raw IOT data not integrated hence absence of track and trace; Paper document flow

AFTER



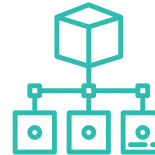
Real time invoicing & approvals; Freight reconciliation BPO costs eliminated



Disputes down to 1.8%; Lower frequency of audit exceptions; Seamless rate approval process



Revitalized carrier relationships, eliminated overpayments/delayed payments; Financing enabled



Integrated trade network for both the supply chain data and payments



Complete information platform integrates IoT data, proof of delivery; Digital document flow

INFORMATION PLATFORM

“The biggest improvement for us is **reduction of manual work** in resolving disputes. The **cost and the waste** associated with chasing dispute resolution has come down dramatically – from 70% to now under 2%. That is from real observations on over 85,000 invoices in the first few months. We are seeing the proof of the waste that can be wrung out of the system.”

“We very quickly saw patterns develop, enabling us to get in front of issues early on and **helping to save millions of dollars in waste**. We also see **opportunities** to tighten up our planning because we can now see our information, through the ledger, all in one place.

The technology brings all this together into one ledger that originally was a payment platform, but **we are using it much more as an information platform to give us insight on how we run our business.**”



John Bayliss

SVP Logistics & Supply Chain, Walmart Canada

Walmart  **Canada**

Key Success Factors: Uncomplicated Trust

Blockchain & DLT uncomplicate trust to **save costs, reduce waste, and accelerate business processes** whenever parties share information.

