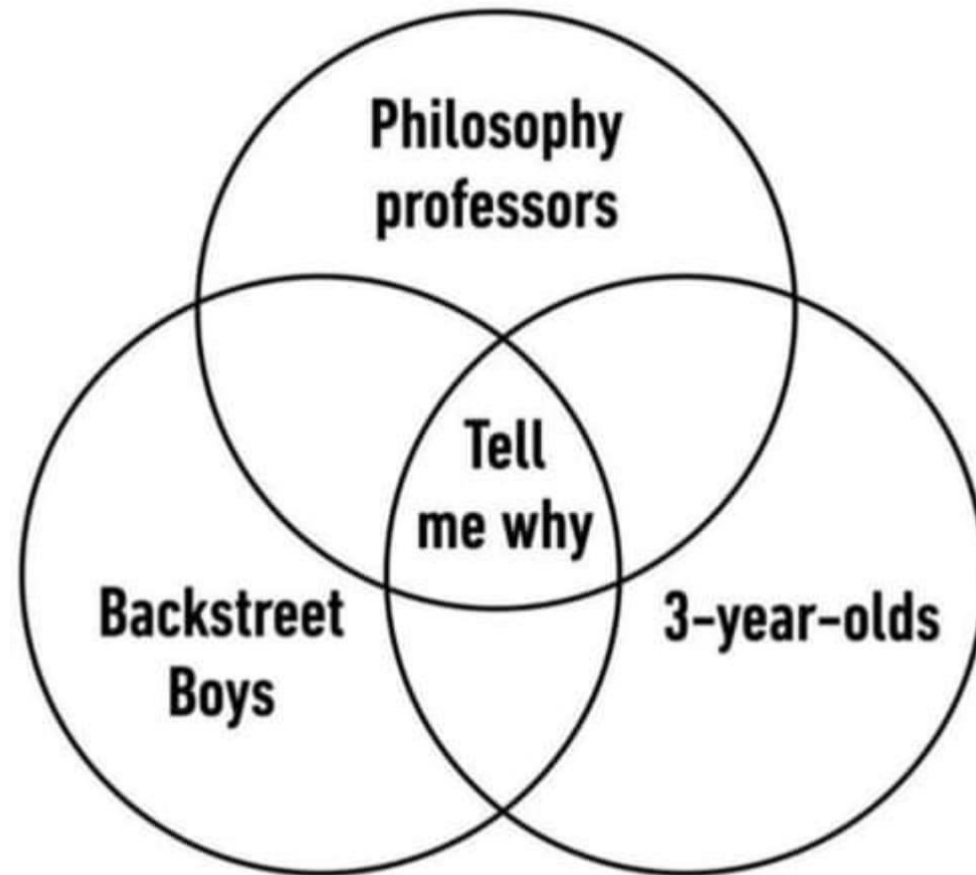


# Do we understand our data?

Hyperledger Trade Finance SIG



Harri Rantanen, SEB

2021-05-11



SEB - a Nordic bank with a heritage of entrepreneurship for over 160 years

# Agenda

## *Information Management*

Why Knowledge Graphs / Web Semantics?

Standardised Trust Community

Practical Cases

Summary



# Gartner: Flip 'Don't Share Data unless' Mantras to 'Must Share Data unless'

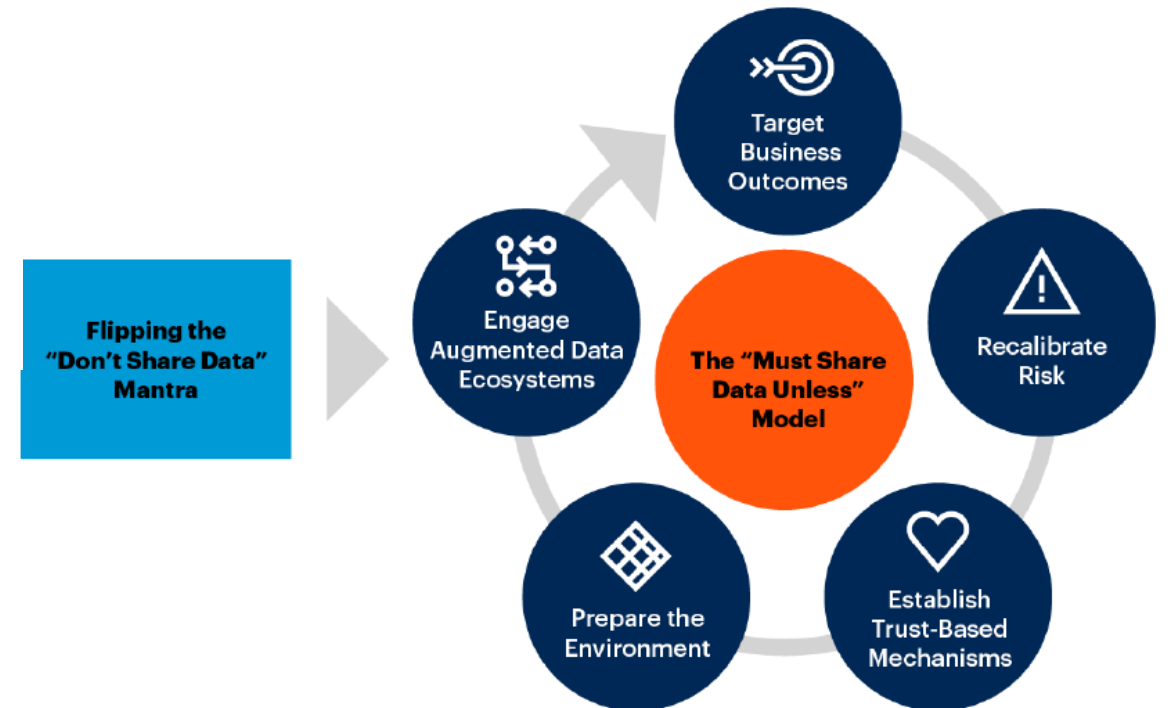
## Opportunities and Challenges

- Organizations that share data externally with their partners generate three times more measurable economic benefit than their counterparts that do not. <sup>1</sup>
- Effective data and analytics (D&A) teams are two times more likely to generate measurable benefits from sharing data externally. <sup>1</sup>
- Executive leaders know that data sharing is a key digital transformation capability, but they lack the "know how" to effectively share data at scale and with trust.
- Despite increasing demands for data and data insights, data sharing is stalled by stakeholder resistance, data management and governance policies, a lack of tools and technologies, perceived regulatory legal restraints, and risk assessments of security vulnerabilities.

## What You Need to Know

- D&A leaders are increasingly expected to align D&A strategies with digital business outcomes and demonstrate measurable ROI on D&A investment. They are also expected to drive digital transformation, and more recently, organizational resiliency within the COVID-19 recovery and reset. Unnecessarily limiting data sharing gets in the way of meeting these goals.
- D&A leaders should communicate widely the negative outcomes and lost opportunities that result from failing to share data. Then they must recalibrate overly risk-averse positions that result in unnecessary lost business value and declines in market differentiation.
- By adopting the "must share data unless" model, D&A leaders will have access to the right data at the right time, enabling more robust D&A strategies that deliver business benefit and digital transformation.

## The Gartner Data Sharing Model To Accelerate Digital Business

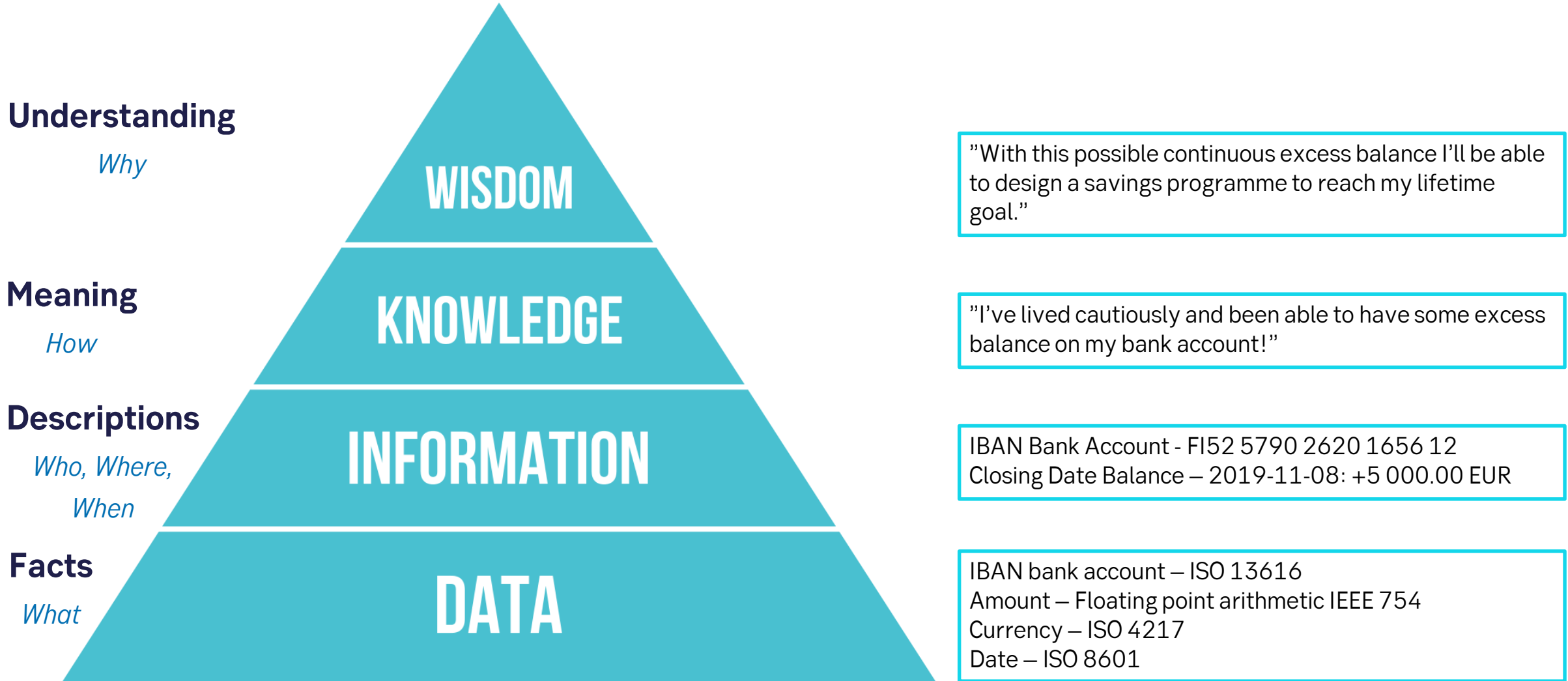


Source: Gartner

# Kevin De Bruyne uses data analysts to broker £83m Man City contract without agent



# Is data the new oil?



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# ISO 20022 Financial Services Standard and Data Model

Not only a data model, but also:

One of the most important ingredients of the ISO 20022 recipe

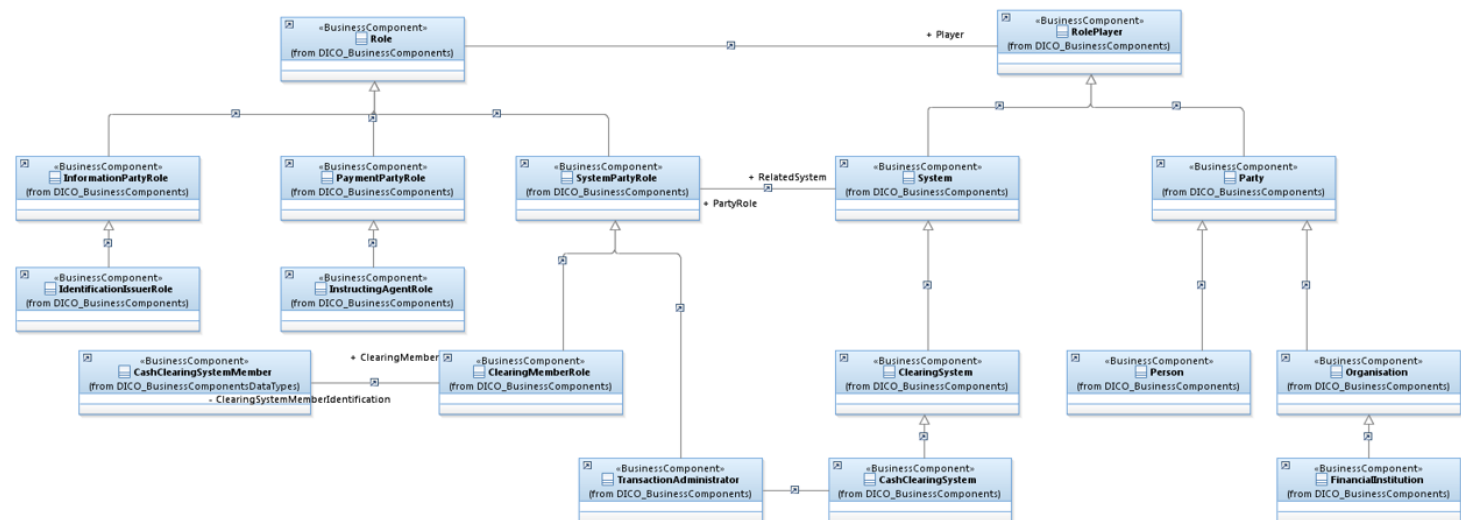
Yet, it is still missing true semantics – under construction at ISO/TC68/SC9/WG1 Financial Services, Information Exchange, Semantic Technology



## ISO 20022 Repository

The ISO 20022 Repository consists of two major parts:

- the Data Dictionary
- the Business Process Catalogue





# Web Evolution



## Web 3.0:

*The Semantic Web*

*Internet of Value*

*Decentralised and Stateful Web (blockchains)*

*Spatial Web*

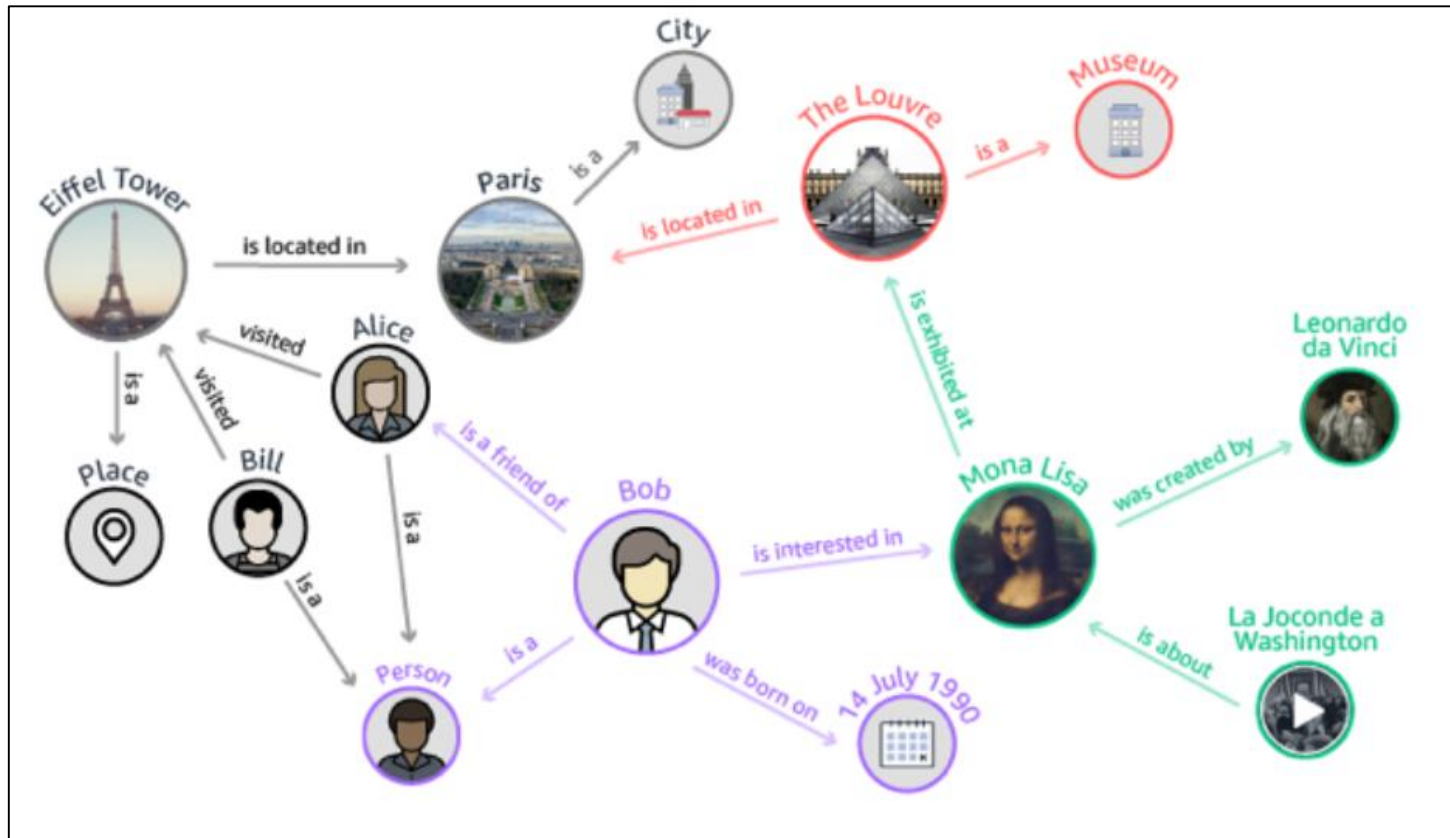
Web 1.0	Web 2.0	Web 3.0
1996	2006	2016
The Web	The Social Web	The Semantic Web
Tim Berners Lee	Tim O'Reilly	Sir Tim Berners Lee
Read only web	Read and write web	Read, write and execute web
Information sharing	Interaction	Immersion.
Million of users	Billion of users	Trillion of users
Ecosystem	Participation	Understanding itself
Connect information	Connect people	Connect knowledge
Brain and Eyes (= Information)	Brain, Eyes, Ears, Voice and Heart (= Passion)	Brain, Eyes, Ears, Voice, Heart, Arms and Legs (= Freedom)
The Hypertext/CGI Web. (the basics)	The Community Web (for people: apps/sites connecting them).	The Semantic Web (for machines).
Pushed web, text/graphics based flash	Two way web pages, Wikis, video, pod casts, shading, Personal publishing, 2D	3D portals, avatar representation, Interoperable profits, multi-user virtual environment (MUVES),

Tim Berners-Lee's vision in 1999:

*I have a dream for the Web [in which computers] become capable of analyzing all the data on the Web — the content, links, and transactions between people and computers. A “Semantic Web”, which makes this possible, has yet to emerge, but when it does, the day-to-day mechanisms of trade, bureaucracy and our daily lives will be handled by machines talking to machines. The “intelligent agents” people have touted for ages will finally materialize.*

<https://www.rtinsights.com/can-the-real-web-3-0-please-stand-up/>

# Knowledge Graphs Making Information as Knowledge



[Picture source](#)

[W3C Semantic Web](#) standard  
"The term "Semantic Web" refers to W3C's vision of the Web of linked data."

[Ontologies](#) and technologies:  
[JSON-LD](#) – JSON for Linking Data  
[RDF](#) - Resource Description Framework  
[OWL](#) – Web Ontology Language  
[SKOS](#) - Simple Knowledge Organization System  
[SPARQL](#) - Query Language for RDF

[Triples](#) – Subject, Predicate, Object  
as "The sky has got color blue"

# KNOWLEDGE GRAPH DEVELOPMENTS – THINGS VS. STRINGS

## HUMAN UNDERSTANDABLE REPRESENTATIONS

## MACHINE UNDERSTANDABLE REPRESENTATIONS

Flat File Model

Route No.	Miles	Activity
Record 1	I-95	12 Overlay
Record 2	I-495	05 Patching
Record 3	SR-301	33 Crack seal

Relational Model

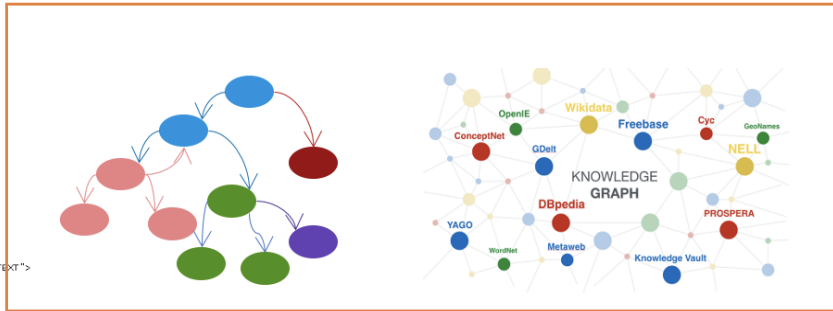
Activity Code	Activity Name
23	Patching
24	Overlay
25	Crack Sealing

Key = 24

Activity Code	Date	Route No.
24	01/02/01	I95
24	02/08/01	I66

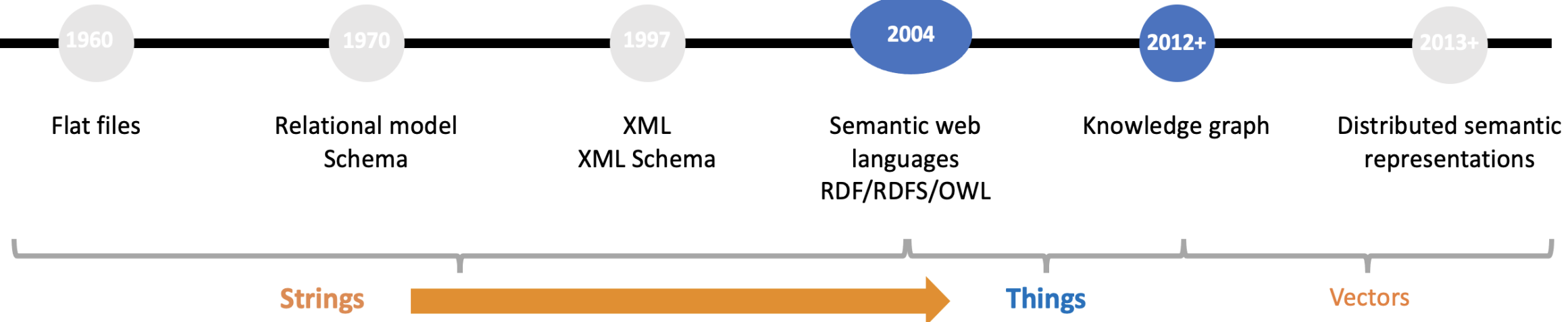
Date	Activity Code	Route No.
01/02/01	24	I95
01/05/01	23	I495
02/08/01	24	I66

```
<?xml version="1.0" encoding="UTF-8" ?>
<!--
Project Management
-->
<xs:schema
xmlns:xs="http://www.w3.org/2001/XMLSchema"
<xs:complexType
<xs:complexContent
<xs:sequence
<xs:element name="DIVISION">
<xs:complexType
<xs:attribute name="DIVNUM">
<xs:simpleType
<xs:restriction base="ID">
<xs:minInclusive value="1"/>
<xs:pattern value="00000"/>
</xs:restriction>
</xs:simpleType>
</xs:attribute>
<xs:attribute name="DIVNAME" type="NAME">
</xs:attribute>
<xs:attribute name="DIVADDR" type="SHORT_TEXT">
</xs:attribute>
</xs:complexType>
</xs:element>
```



$$\alpha(x_i, x_j) = \frac{\sum_{t=1}^T (h_{it} - h_{jt})(h_{jt} - h_{jt}')}{(\sum_{t=1}^T (h_{it} - h_{it}')^2 \sum_{t=1}^T (h_{jt} - h_{jt}')^2)^{\frac{1}{2}}}$$

$$f_{ij} = (\log(\text{TF}_{ij}) + 1) \times (1 - (\sum_j \frac{p_{ij} \log p_{ij}}{\log D}))$$



ISO 20022  
Universal financial industry message scheme

# EDM Council and FIBO

- [FIBO](#) = Financial Industry Business Ontology
- [EDM Council](#) = Enterprise Data Management Council
- [FIBO Viewer](#)
  - > ● Business Entities
  - > ● Business Process Domain
  - > ● Corporate Actions and Events Domain
  - > ● Derivatives Domain
  - > ● Financial Business and Commerce
  - > ● Foundations
  - > ● Indices and Indicators
  - > ● Loans
  - > ● Market Data Domain
  - > ● Securities

# Agenda

Information Management

Why Knowledge Graphs / Web Semantics?

***Standardised Trust Community***

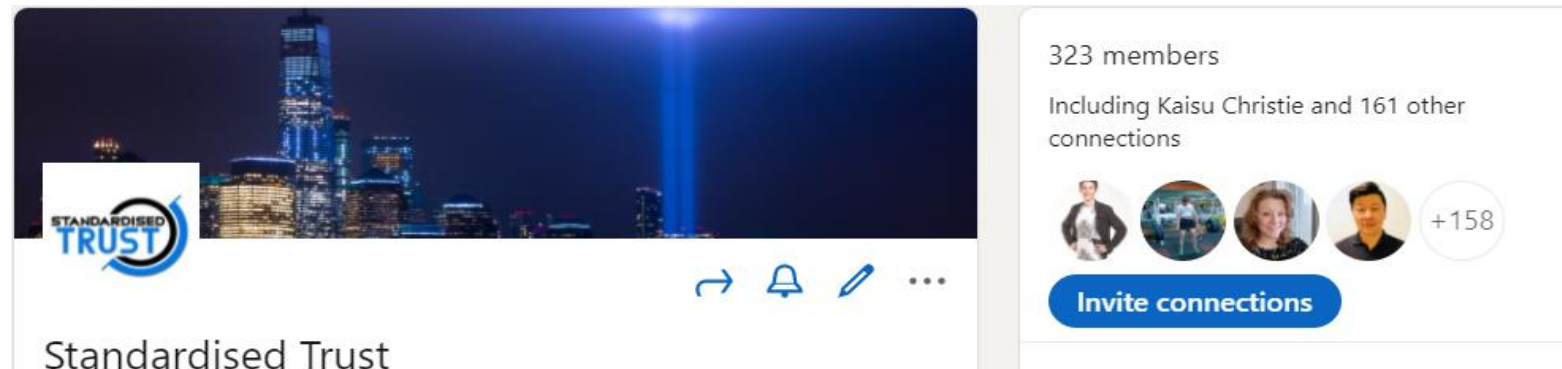
Practical Cases

Summary



# Creating a Common Language for Trade Finance

- Common White Paper - [Standardised Trust](#) - and a [LinkedIn community](#) (now 323 members)
- Standardised Trust Events started in October 2017
- Working Group approach started in June 2018 with currently 20+ active, mostly European, members participating
- Community-wide quarterly meetings started in October 2018
- Creation of common semantic model for Guarantees started in May 2019 and for Documentary Credits in April 2021
- [www.standardisedtrust.com](http://www.standardisedtrust.com)



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# PoC participants and their roles



- SEB's customer, Wärtsilä Marine
  - PoC Data Exchange party
  - Exporter matters' validation



- Finnish Innovation Fund
- IHAN TestBed (Fair data economy) platform for the PoC
  - Corporate Data Sharing Rulebook



- Financial sponsor of the PoC
  - PoC Data Exchange party
  - PoC coordination and Advising Bank matters' validation



- Data economy specialist and Nexus data sharing enabler
  - PoC preparation, coordination and concept support
    - PoC implementation on the IHAN Testbed
    - Project support for SEB and Wärtsilä



- Sitra IHAN TestBed security solution provider
- PoC setup for digital identities, roles and consent management



# Secure Corporate Data Sharing – Use Case TF Letter of Credit

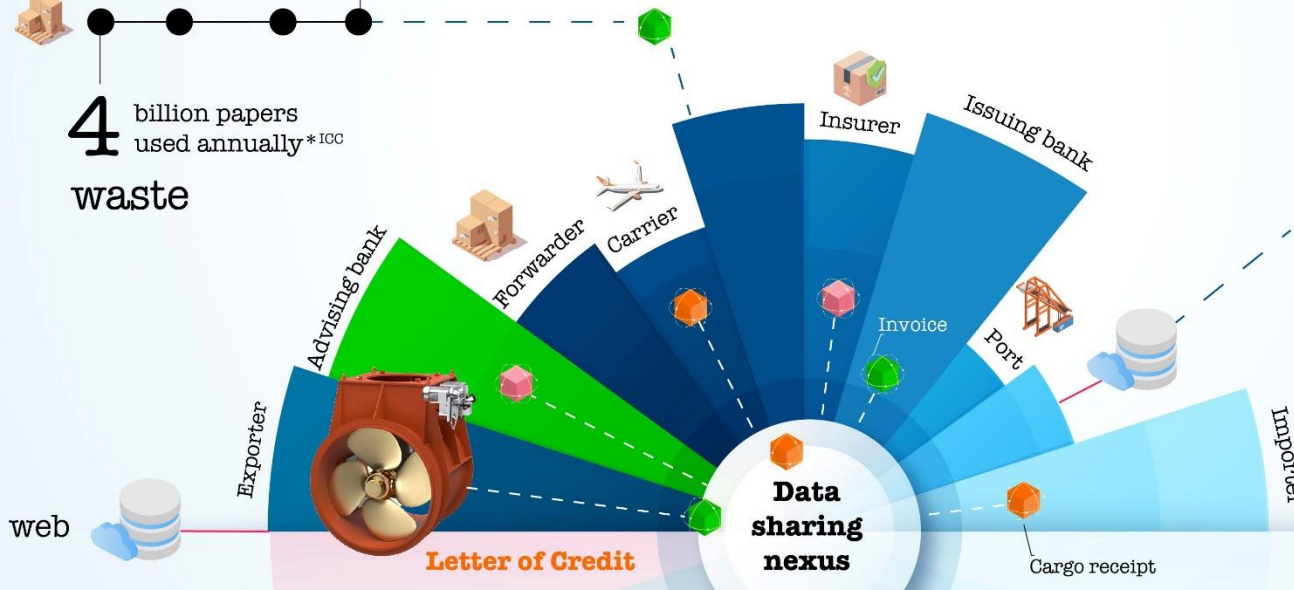
**today**

trade finance runs on paper

slow 21 days to gather documents for each shipment

manual

4 billion papers used annually\* ICC waste



**Paperless trade finance**  
with secure corporate data sharing

**papers to data**

productized data is shared between machines with consent

**tomorrow**

continuous presentation

automated

Data is shared in real time and securely between systems with no manual work. Open standards and new innovative data economy technologies connect existing systems.

[Press Release](#)  
[Case Study in details](#)  
[Short demo video](#)

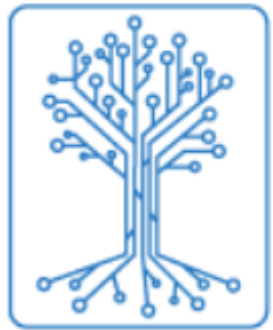
DLI 2021

a co-innovation in data economy between



# EU and Data Governance – Fair Data Sharing Platforms

[Gaia-X](#) and [IDSA](#) → [Collaboration](#)



**GAIA-X**

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*GAIA-X: A Federated Data Infrastructure  
for Europe*

---

[Gaia-X for Finland](#) → [Sitra IHAN](#) – Fair data economy

# Big Cloud vs Gaia-X vs IHAN

## Infrastructure and SaaS solutions

The big cloud providers tend to provide services in two main categories - infrastructure, and SaaS solutions.

On the infrastructure side they provide the datacenter management and other capabilities so you can deploy your software on their managed servers, or use their managed storage services.

For SaaS they build on those capabilities and provide ready-to-use services, such as logging, error reporting, databases, analytics, and so on.

They also often have their own marketplace for ready "recipes" to deploy common Open Source Software on their infrastructure, and you can use existing OSS management tools such as Terraform to do that on any of the infrastructure providers also other providers than just Big Cloud.



## Infrastructure and deployment automation

Gaia-X seems to have their main focus in reducing dependency on the infrastructure from the big cloud providers.

They are building tools to standardize deployment to (primarily European) datacenters, so the infrastructure side is similarly handled by professionals on-site.

Additionally they're building tooling to describe software deployments and their dependencies, so e.g. when you deploy common Open Source projects, the database they require is also deployed and configured at the same time.

This is similar to many OSS Kubernetes management tools already out there, and they build heavily on Kubernetes and OpenStack.



## Data standardization

Unlike the other ones, IHAN does not have an opinion on where and how server infrastructure is managed.

IHAN is focused on data standardization and building both fair markets for, and access to standardized data.

IHAN is building open standards for this, and the implementations built for that can be hosted on any infrastructure, and deployed using any tools chosen for the task.

IDSA is working on standardizing data vocabularies and is currently very closed.

Big Cloud, Gaia-X, and any other infrastructure provider can run IHAN compliant systems, and the software can be deployed using Gaia-X's deployment tools, using e.g. Kubernetes Helm, or manually.



INTERNATIONAL DATA  
SPACES ASSOCIATION

# Legal Framework Enabling Data Exchange

UNCITRAL

UNITED NATIONS COMMISSION ON INTERNATIONAL TRADE LAW

## UNCITRAL Model Law on Electronic Transferable Records

### First local jurisdiction adaptations

- Bahrain, 2019
- Abu Dhabi Global Market and Singapore, 2021
- UK, setting goal for year 2022
- [G7 agreed, on the 28<sup>th</sup> of April, 2021](#), to make local activities available for the jurisdiction consistency

[UNCITRAL MLETR](#)

# Trust over Internet Protocol – ToIP

## Self-Sovereign Identities - SSI



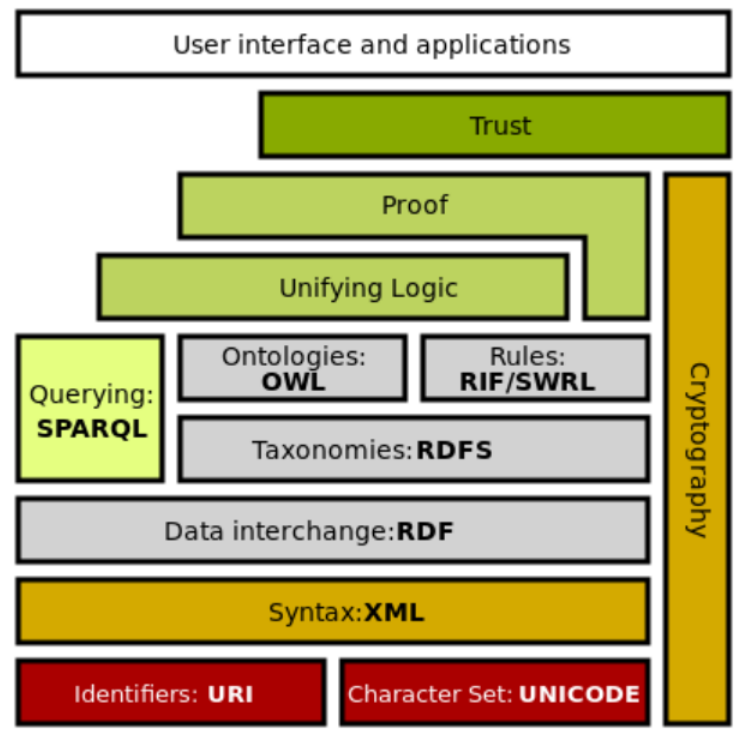
Considerations, Requirements



Feedback Cycle



Capabilities, Components



[The Semantic Web Tech Stack](#)

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# Components of (Trade Finance) Business Digitalisation

1. **Common Legal Framework** to allow data exchange with or instead of documents
2. Internationally interoperable **digital identities** for private persons, legal entities, personas and things
3. Human and machine readable, understandable, meaningful and harmonised use of **business data standards**, also openly available
4. Data sharing platform(s), where data owners (persons and legal entities) are able to securely and **digitally consent the use of data** for the data consumer allowing also digital ownership transfer of the data, where the platform(s) would have **openly available governance rulebook** for practical commitment.
5. Technology does not matter, if the **development resources would be openly available**



# Building Blocks

- UNCITRAL MLETR
- ToIP – Trust over Internet Protocol
- [LEI – Legal Entity Identifier](#) and [Verifiable Credentials](#)
- Web Semantics and Knowledge Graphs
- Secure Corporate Data Sharing with value network rulebooks
- Standards and market practices - [ICC DSI](#)
- Shipping standards – [DCSA](#)
- FIBO and [BIAN](#) as Financial Services base frameworks
- **Collaboration!**

