



# Bolero

SAFER, SMARTER AND FASTER GLOBAL TRADE

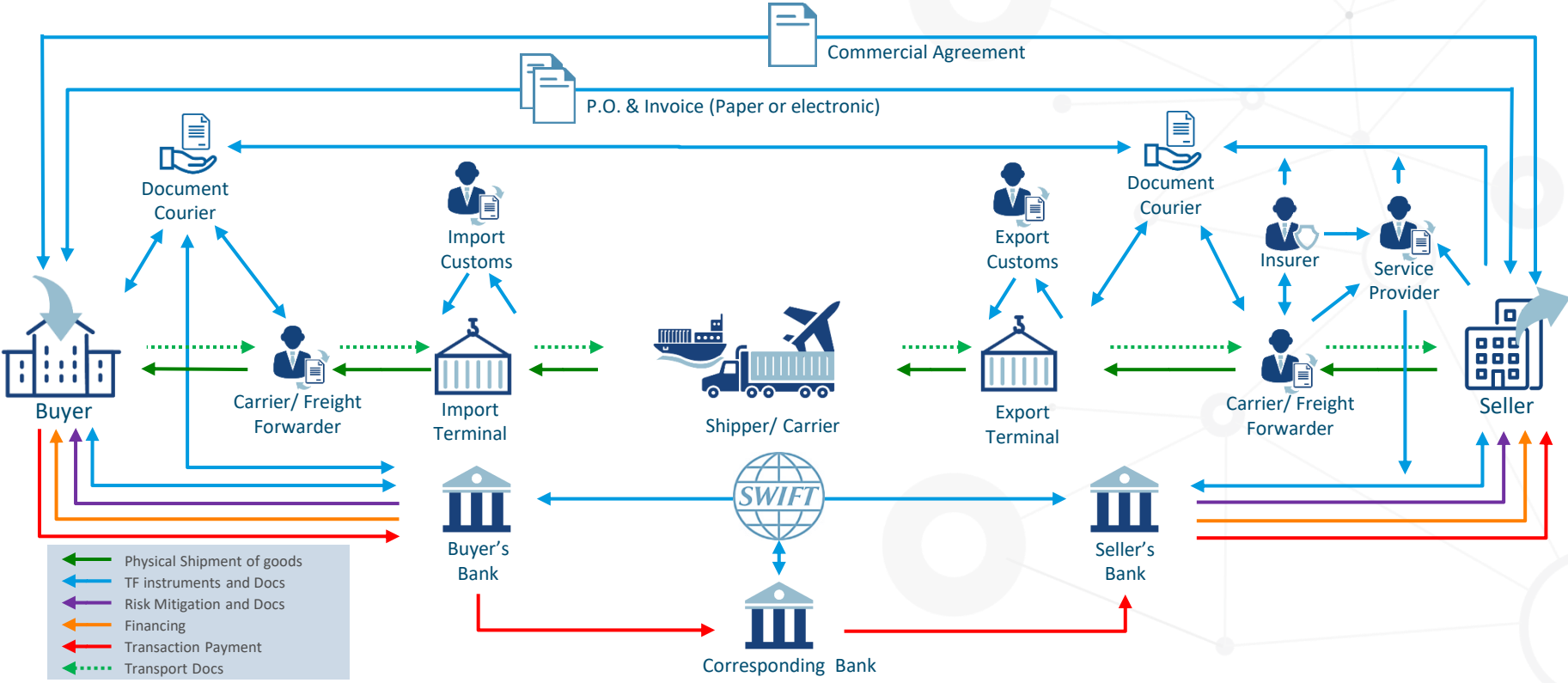
Bolero; enabling Digital Trade

# Agenda

- Introduction
  - Jacco de Jong
- Global Trade
  - The need for change
- Bolero enables Digital Trade
  - Multi Bank messaging
  - E-B/L's and E-presentations
- Q&A



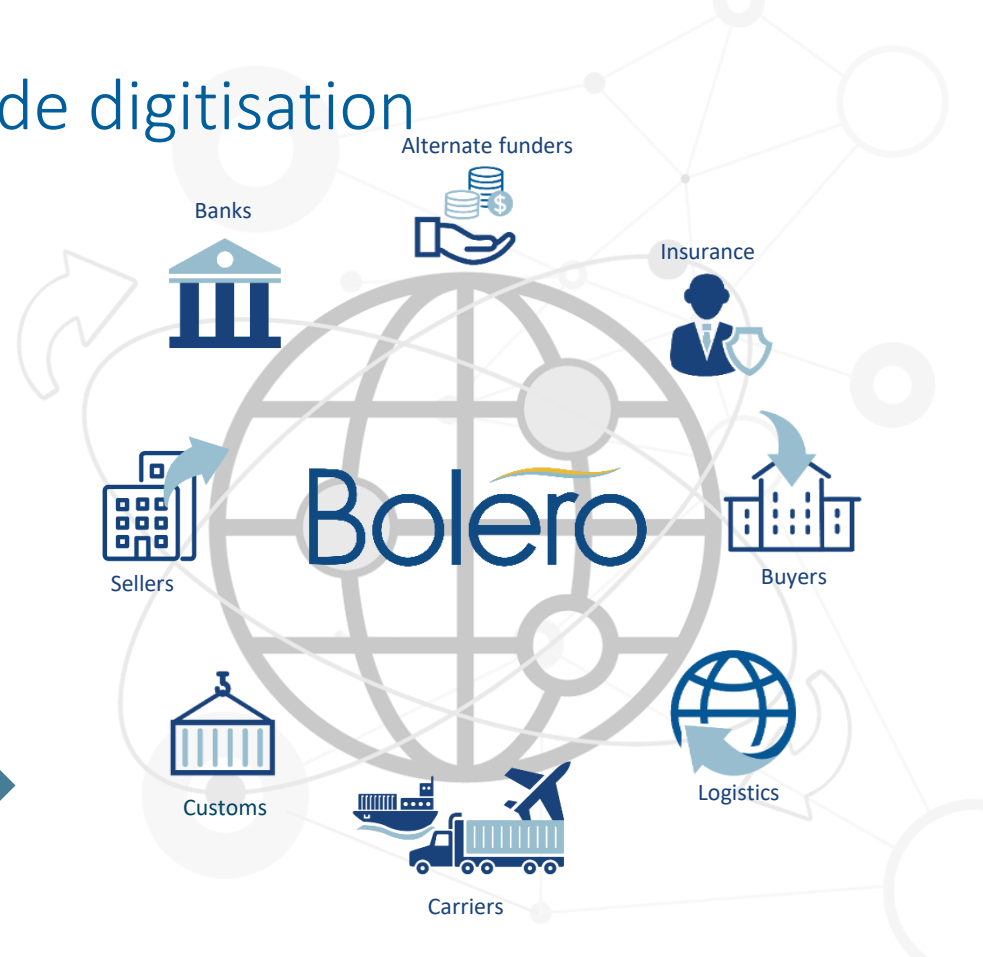
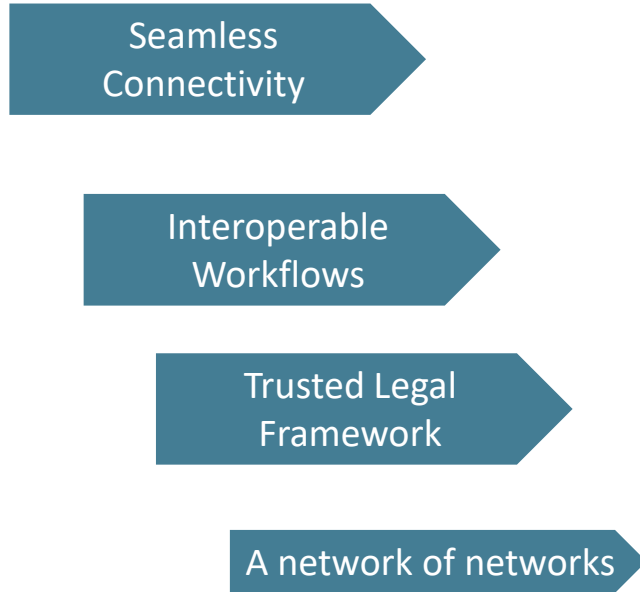
# Global trade is complex, paper intensive & fragmented



# Trade Digitisation delivers clear advantages



# Bolero's vision for trade digitisation



# Bolero Digital Solutions – 3 Core Components

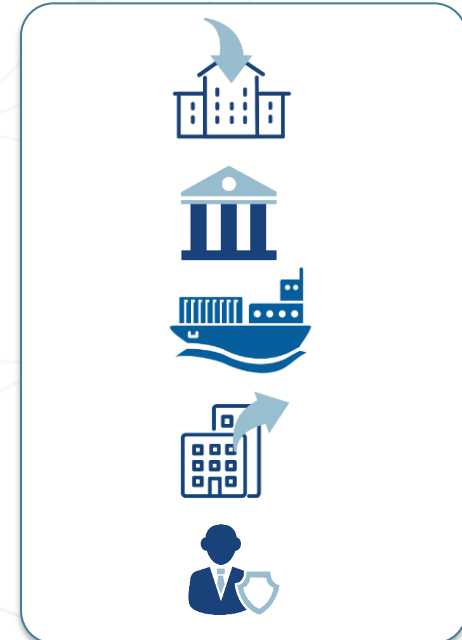
## Applications



## Platform



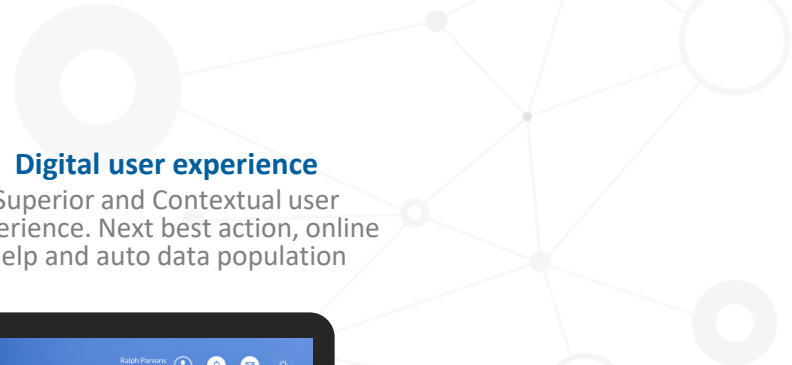
## Network



# Galileo Platform

## Wider and deeper functionality

New interface comes with extended functionality on LCs, Presentations and Guarantees



## Digital user experience

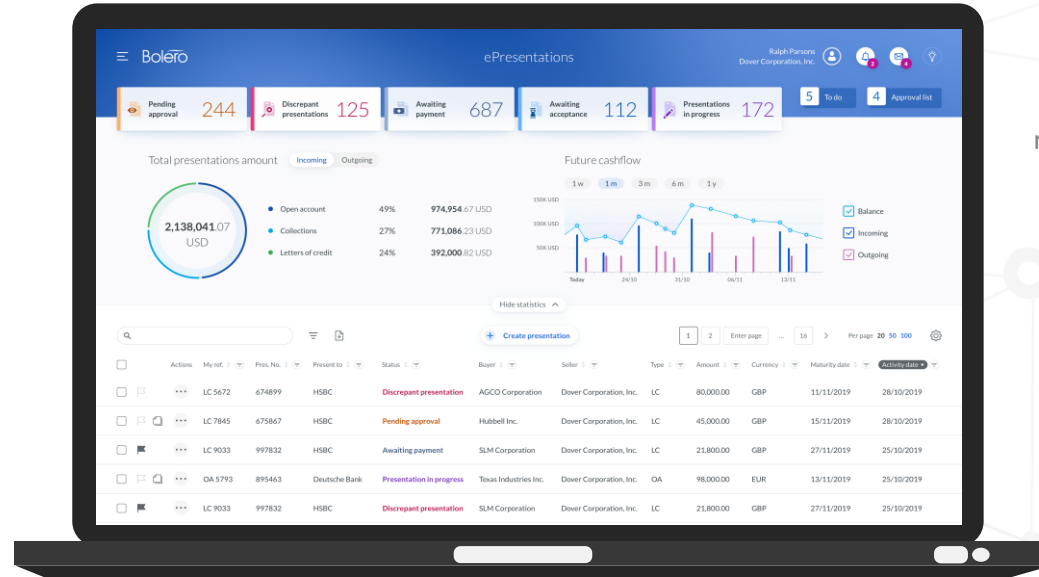
Superior and Contextual user experience. Next best action, online help and auto data population

## Single point of access

Easy access to all Bolero products using the same login

## End to End visibility

View and track all transactions with comprehensive reporting and download functionality



## Browser agnostic

Multiple browser support across multiple devices including laptops, computers and tablets

## Secure and Connected

User certificates replaced with secure 2 factor authentication. Better connectivity using fully featured APIs and MT798

# Letters of Credit Management

- Apply and Receive Letters of Credit
- Full Control and visibility of the current status of LCs
- Electronic presentation of letters of credit under eUCP
- Manage electronic bills of lading (eBL)
- Enabling comprehensive reporting and integration
- Full approval and audit trails
- Seamless multi-bank connectivity



**Greater visibility of transactions, cost efficiencies and minimised risk**



# Guarantee Management

- Apply, claim and amend guarantees
- Fully digitised claims can be processed across all parties
- Full visibility with up-to-date status
- Provides secure verified guarantees and bonds
- Organisations can be applicants, beneficiaries or both
- Seamless multi-bank connectivity



**Reducing the Risk  
of Potential Fraud,  
Errors & the Cost of  
Credit and  
Administration**

# Financial Institutions

- In partnership with over 70 banking groups
- HSBC, Commerzbank, Standard Chartered, RBI, Bank of China, UBS
- Delivering value-added services to their key customers
- Enabling trade digitisation for their clients
- Reducing transaction processing times
- Documentary trade , electronic presentations, guarantees and open account digitisation



**Solutions that  
Deliver Safer,  
Smarter and Faster  
Client Solutions**

# Corporates

- Connecting buyers and sellers across their entire global supply chain
- Reliance, ABB, Glencore, Thyssen Group, Vale, BHP, Invista
- Faster transaction completion
- Visibility and Control
- Operational efficiencies
- Documentary trade , electronic presentations, guarantees and open account digitisation



**Delivering  
Significant Benefits  
for Buyers and  
Sellers**

# Carriers and Logistics

- Connected to over 200 Carriers
- Many are working with Bolero to drive their digital agenda
- Evergreen, MOL, Cosco, CMA
- Create, receive and amend electronic Bill of Lading
- The world's first electronic bill of lading (eBL)
- Approved and accepted by The International Group of P&I Clubs



**Helping to  
Digitise Trade  
and Shipping  
Documentation**

# Electronic Bills of Lading

- Create, send, amend and manage electronic bills of lading and sea waybills
- Complete visibility and audit trail from creation to surrender
- A common agreed legal framework and title registry
- Accepted and recognised by International Group of P&I Club
- Supports carriers moving to e-business solutions



**Combining a Powerful  
Legal Framework  
with Digital  
Technology**

# Electronic Presentations

- Enabling corporates, banks and carriers to digitally exchange trade data and documentation
- eUCP latest version compliant (also e-URC)
- Supports full and partial electronic presentation flows
- Full visibility and auditability of trades
- Uses a common agreed legal framework (Bolero Rulebook) and title registry
- Documents of title, shipping documents and other documentation



**Helping to Accelerate  
Transaction Completion,  
Goods Release  
and Payment**

# Benefitting all Counterparties

## Sellers

- Accelerates payment and time to cash
- No paper documents to process and manage
- Reduced exposure to market movement and volatility
- Ability to use electronic bill of lading
- Significant reduction in Letters of Indemnity

## Buyers

- Early arrival of electronic paperwork ensuring clean discharge of goods
- Visibility of transaction to help inventory planning
- Removal of need to use Letters of Indemnity to achieve discharge of goods
- No demurrage costs

## Financial Institutions

- Faster processing of transactions
- Auditability and traceability of electronic documents from buyers, sellers and within branch networks
- Operational efficiency savings and risk reduction with the removal of paper documents
- Expand client base (no need to be geographically close to the client)

## Carriers

- Ability to issue and manage electronic bills
- Service enhancement and differentiation
- No requirement to alter the production process of the bill of lading or change the systems it was generated on
- Removal of Letters of Indemnity

# Bolero. Safer, Smarter and Faster Global Trade

A network diagram consisting of several circular nodes of varying sizes connected by thin white lines. The nodes are arranged in a non-linear fashion, with some larger nodes and some smaller ones. The lines represent connections between these nodes, forming a complex web. The background is a solid dark blue color.

## Safer

More Secure | Less Risk

## Smarter

More Efficient | Lower Costs

## Faster

Transaction Completion

That's why the World's Leading Organisations trust **Bolero** to **Digitise Global Trade**



A network diagram background consisting of interconnected nodes and lines, with some nodes highlighted in a darker blue color. The nodes are represented by circles of varying sizes, and the lines are thin and light blue.

# Bolero

Safer, Smarter and Faster Global Trade