



HYPERLEDGER

Trade Finance (TF) SIG meeting

TECHNOLOGY INTEGRATION BY **CHINA SYSTEMS** AND ENIGIO

Securely delivering your documents in
real-time wherever you are



tds@chinasystems.com

23 June 2020



Key criteria for Digital Trade Document Solution



Key benefits for end users



Demo



Key criteria for Digital Trade Document Solution



**A future proof and easy adoption approach
that can be implemented today**

Standards will be a journey, not a destination



Digitalisation in Trade through Collaboration & Interoperability



Key criteria for Digital Trade Document Solution

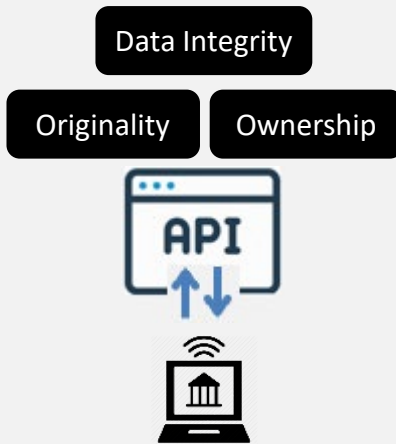


Cross-network/platform reach

Imagine courier services could only send documents to customers they have onboarded....unthinkable****



Key criteria for Digital Trade Document Solution



Ability for all participants to trade document flows to perform instant checks

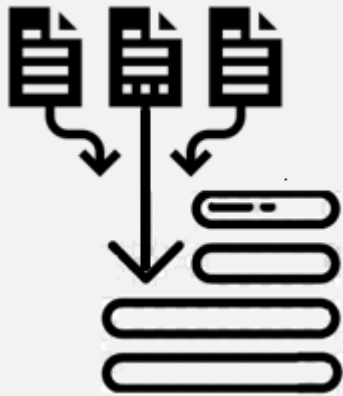
A 24/7 public Digital Notary service is required

Digital submissions are often verified by return phone call. As an example, for new business agreements, more than two thirds of respondents are accepting them digitally by fax, email or third party software. Of those, nearly three quarters of banks are calling back to confirm faxes and 68% are calling back the signer to confirm email submissions. In both cases less than 40% require the person who answers the call to be an authorised representative

Source: BAFT survey in ICC 2020 Report - Digital rapid response measures taken by banks under COVID-19



Key criteria for Digital Trade Document Solution



**Open standard support leaving
business process and data storage
to the trade platforms**

**The solution should provide a Digital Container to transport
business data, but allow the industry to define contents**



Key criteria for Digital Trade Document Solution



The digital document needs to provide a configurable schema to enable STP



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Key criteria for Digital Trade Document Solution

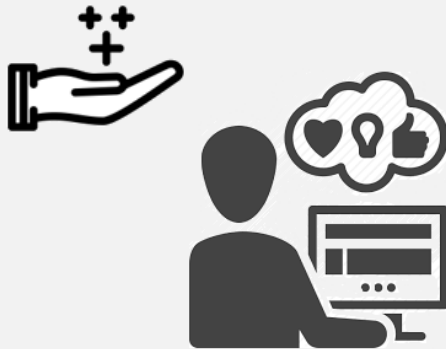


Integration with e-signature software compliant with a.o. EU eIDAS regulations & ready for digital identity interoperability





Key criteria for Digital Trade Document Solution



Ability to implement in a fully transparent way to end users with clear benefits



Key benefits for end users

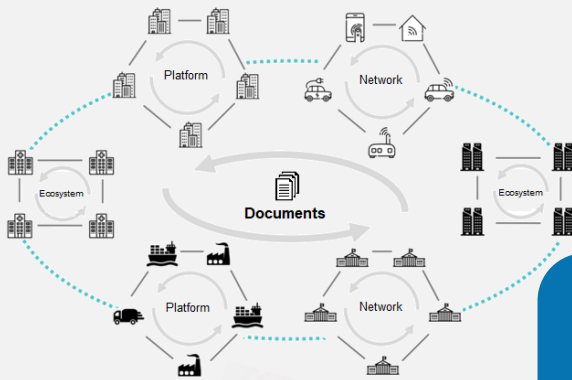


No dependency on physical delivery or scanning of documents, blocking business decisions and activities

Digitalisation in Trade through Collaboration & Interoperability



Key benefits for end users

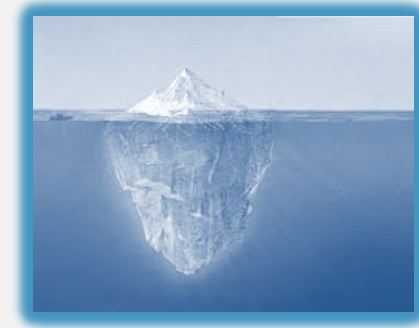


No need to join a specific platform to participate in a digital document exchange

Digitalisation in Trade through Collaboration & Interoperability



Key benefits for end users



The Full Digital Experience: all related business processes around the digital documents can be optimized



Real-time Demand requests and returning of original GTEE based on the use of an embedded URL in the GTEE terms



Key benefits for end users



It allows banks to securely interact with and provide services to non-customers on all digital document related activities

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What becomes redundant

What trace:original provides

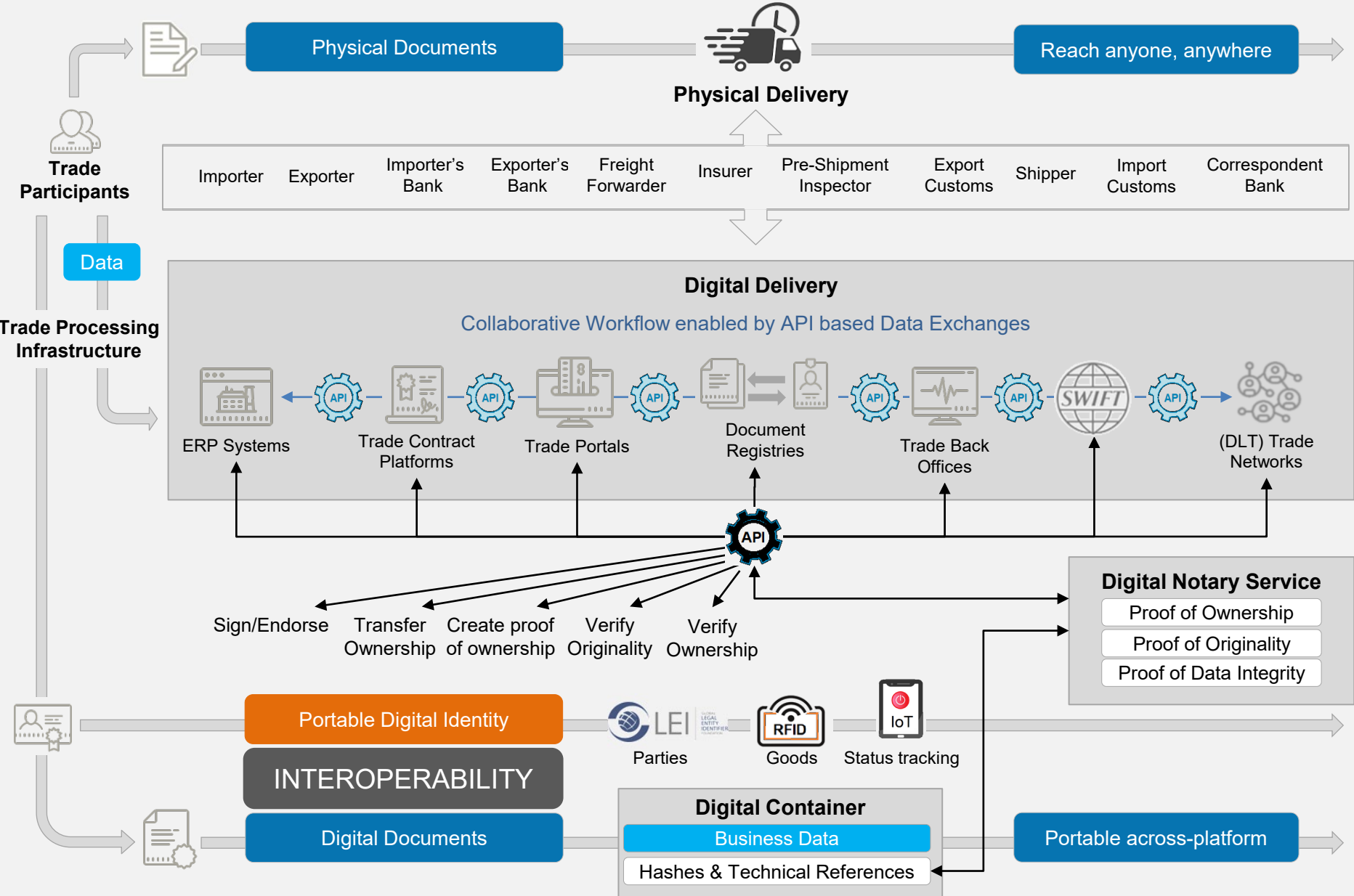
What we expect from Digital Technology

What China Systems can do

(DLT) Trade Platforms 

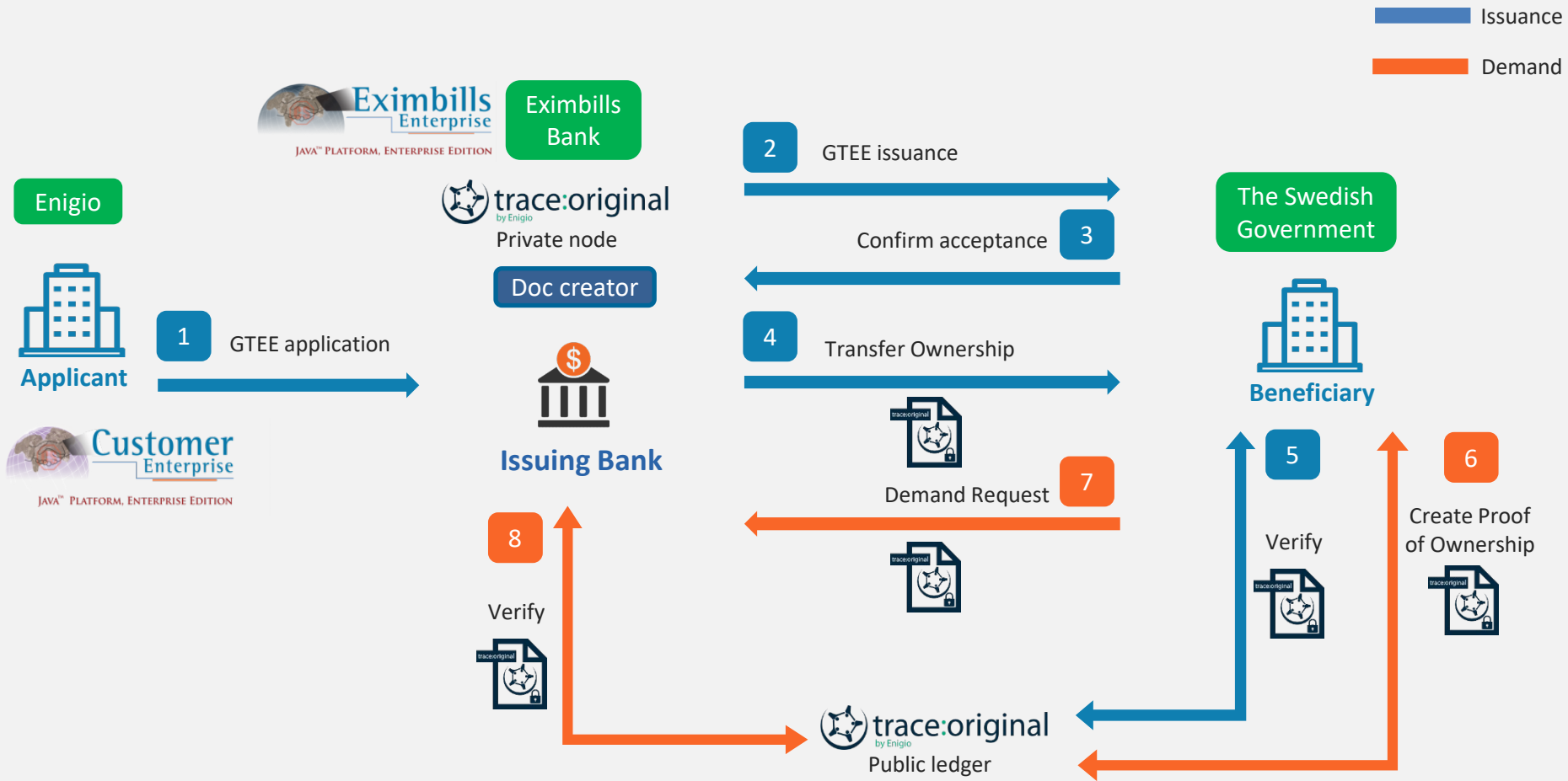
Infrastructure as is or to be

A Blueprint for Trade Services Optimisation



Digitalisation in Trade through Collaboration & Interoperability

Demo scenario





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DEMO

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